# Allen Matkins

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### **Press Releases**

#### FOR IMMEDIATE RELEASE

#### Chambers & Partners Recognizes Allen Matkins as the #1 Real Estate Law Firm in California for the Sixth Consecutive Year; Mallory, Matkins, Natsis and Ehrhart Honored

**June 18, 2007**-*Chambers & Partners* has released its rankings for the premier real estate law firms in California and has announced that Allen Matkins is again the number one real estate law firm in California.

On the *Chambers & Partners* website, the firm is referred to as a venerable California firm that continues to stand head and shoulders above both local and national competitors. The firm boasts more than 100 "incredible attorneys" working directly on real estate matters, and support from dedicated tax and litigation teams. Mike Matkins, Rick Mallory, Tony Natsis, and Kevin Ehrhart have also been individually recognized by the publication.

This is truly a great honor for the firm. To identify top law firms for the *Chambers* & *Partners* U.S. directory, 40 full-time researchers conduct more than 7,000 interviews of clients and peers in the industry over a period of 8 months. For your convenience, the following is what Chambers & Partners said about the firm on their website:

**The Firm:** The firm was said to have an "*extremely prominent and roundly admired real estate practice*" and established itself as "*a powerhouse in California real estate*," with the ability to call on more than 100 real estate attorneys. Clients enthuse about the "*very smart specialists in every field who can address every client need*." A "*ubiquitous presence*" in California, the team maintains a sizable and loyal client base. Leasing work is an area of particular excellence for the firm, with sources commending "the great technical competence" of the group's attorneys here. The team is singled out for its ability to "*navigate planning, approval and permitting matters, both in California and nationally*." The past year has seen the team handle a significant volume of work; highlights include an unprecedented PPP for the modernization of Los Angeles Air Force Base, as well as acting for Starwood in a variety of acquisitions and dispositions, especially relating to a major hotel-to-condominium conversion.

**The Lawyers** The "*truly brilliant*" Rick Mallory is considered by peers to be among "*the cream of California.*" Working extensively in commercial leasing, the past year saw him handle a large volume of work, including a 560,000 sq ft commercial lease between Meridian Industrial Trust and Leiner Health Products.

Lauded as "*a brand name in his own right*," Michael Matkins acts regularly as representative for entrepreneurial developers. A problem solver, clients comment that he "*really knows the law without getting lost in theory*." He worked on a number of major joint venture developments in the past year, including the Los Angeles Air Force Base mandate.

Tony Natsis is a "go-to guy," especially in leasing transactions. Described by peers as "phenomenal," he has a robust reputation in the field.

Kevin Ehrhart is a "*young superstar*" at the firm. "Practical and even-tempered ," his recent work has focused on representing developers.

#### ABOUT ALLEN MATKINS

Allen Matkins Leck Gamble Mallory & Natsis LLP, founded in 1977, is a California law firm with approximately 230 attorneys practicing out of six strategically located offices in Orange County, Los Angeles, Century City, Del Mar Heights, San Diego and San Francisco. The firm's broad based areas of focus include corporate, real estate, construction, real estate finance, business litigation, taxation, land use, environmental, bankruptcy and creditors' rights, and employment and labor law.

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