

This content is produced by the L.A. Times B2B Publishing team. It doesn't involve the editorial staff of the L.A. Times.

Los Angeles & Orange Counties Business

COMMERCIAL REAL ESTATE

Trends. Updates. Visionaries.



Tilden Moschetti

Real Estate Attorney
Moschetti Law Group, PC
Professional Services Advisors

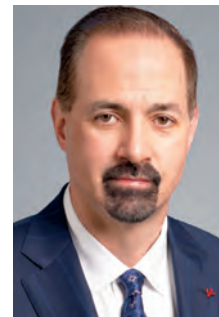
Tilden Moschetti is a commercial real estate and syndication attorney for the Moschetti Law Group. Clients who work with him know they are not hiring just any lawyer: he holds an MBA in addition to a law degree, is a Certified Commercial Investment Member, and has advanced financial analysis training that allows him to offer clients a clear view on the economic decisions they are making. He also provides clients the benefit of his extensive experience working with very high net worth individuals and Fortune 500 companies. Recently, Moschetti has worked with real estate investors and tenants to continue to do deals in the increasingly complex industry. He has brokered transactions in Calabasas and Palm Springs, negotiated leases for retail tenants bravely starting businesses in the COVID era, helped developers acquire and entitle property, and helped real estate syndicators through business formation and fundraising issues.



Tanya Muro

Chief Operating Officer
Versity Investments, LLC
Professional Services Advisors

Tanya Muro is chief operating officer and co-founder of Versity Investments, LLC and its related entities. Muro is responsible for the global operations of the company. She has closed more than \$2 billion in real estate equity, beneficial interests, LLC/LP interests, land development, and oil and gas transactions, including the country's first tenant in common acquisition. Muro has a broad knowledge of regulatory bodies, including NASD, FINRA, and the SEC. She has closed and managed the relationships of over 5,000 investors and has overseen the acquisition and management of over 6,000 beds of multi-family properties, including due diligence, debt and equity financing, securities regulation, and compliance. As part of the company's internal advisory board, she provides key analysis and the structuring of transactions and operations. Muro was recently actively involved with the startup in all operations to launch the company's new property management division, Book & Ladder.



Anton (Tony) Natsis

Partner, Chair of Global Real Estate Group
Allen Matkins
Professional Services Advisors

Tony Natsis frequently serves as lead legal counsel on some of the largest and most high-profile real estate deals on the West Coast and the country. Since early March 2020, he has been one of the leading attorneys and real estate professionals who has been educating the real estate and legal communities through published materials, articles, seminars, published interviews, and group discussions about COVID-19 related real estate and legal issues and has led the fight, through these mediums, against California legislative bill SB-939, which eventually died in the Senate. In the past decade, Natsis has closed commercial office leases exceeding 50 million square feet, has worked on real estate purchase contracts with a total consideration of more than \$30 billion, on development transactions with a total consideration in excess of \$25 billion, and joint venture transactions with a total consideration in excess of \$25 billion.



Rosemary Nunn

Partner
Musick, Peeler & Garrett LLP
Professional Services Advisors

Rosemary Nunn has represented owners, developers, design professionals, contractors and subcontractors on myriad public and private projects. She counsels clients through every aspect of a construction project, from contracting to litigation, including early assessment and minimization of liability exposure and risk; cost-effective dispute resolution; negotiating delay claims, disputed change order requests, and payment on projects with distressed parties, funding or bankruptcies; and robust representation through mediation, arbitration, or trial. Projects, which are public and private, include light-rail, airports; parking structures; underground pipelines; luxury hotels; refrigeration; utilities; resort construction and upgrades; geothermal power energy plants; Army barracks; schools; warehouse and distribution centers; micro-tunneling under a river bed; residential developments and high-end luxury homes.



Stacy Paek

Partner
Seyfarth Shaw LLP
Professional Services Advisors

Stacy Paek is the head of Seyfarth's Los Angeles Real Estate practice. She advises clients on a broad range of commercial real estate transactions, including acquisitions, dispositions, partnership and joint venture formations, and all aspects of real estate financings. Her clients include private funds, financial institutions, pension funds, insurance companies and wealthy individuals. Paek has extensive experience in both single asset and portfolio transactions related to office, industrial, retail, hospitality, and multifamily properties throughout the United States. She handles a variety of commercial real estate transactions on behalf of private funds, financial institutions, pension funds, insurance companies, and other companies. In 2019, Paek completed a six year term on the board of the Los Angeles Conservancy, which is dedicated to the preservation of Los Angeles' historic neighborhoods and buildings. Among her recent work has been representing long-time client, LBA Realty, in multiple transactions aggregating over \$1.8 billion.



Andrew Raines

Partner
Raines Feldman LLP
Professional Services Advisors

Andrew Raines represents many of the most successful and innovative real estate companies in the U.S. As a veteran transactional attorney with over 30 years of deal flow experience, Raines advises his clients through every stage of commercial real estate investment, leasing and development transactions from inception through conclusion. He is a national expert in commercial leasing, having represented institutional landlords and major tenants in their headquarters, regional and local lease agreements. His clients include private companies, U.S. and international government entities and high-net-worth individuals and family offices. As a founding partner of the firm and head of the real estate group, Raines brings to the practice of law decades of real-world business experience as a real estate investor. He is a partner to his clients in the truest sense of the word and watches over their business interests to preserve and protect their success.

Los Angeles Times

B2B PUBLISHING

B2B Publishing is our business platform, connecting visionaries, entrepreneurs and C-level executives with industry experts through a year-long slate of leadership awards, forums, magazines and panels.



Business Leadership Awards & Forum Events

Virtual awards and panels, recognizing business leaders who are driving change in their respective industries.



L.A. & O.C. Business Magazines

Business magazine focused on trends, updates, visionaries.



Sponsored Business Advisory Panels

Q&A panel discussions on the current state of business for key industries.

Follow us on LinkedIn or visit latimes.com/b2b-publishing-and-events to learn more.

The selection of profiles and honorees and the production of our B2B events, as well as the magazines will be organized by the L.A. Times B2B Publishing team and does not involve the editorial staff of the L.A. Times.